

100% Money Back
Guarantee

Vendor:Microsoft

Exam Code:MB-340

Exam Name:Microsoft Dynamics 365 Commerce
Functional Consultant

Version:Demo

QUESTION 1

DRAG DROP

A company uses Dynamics 365 Commerce.

You need to view the most recent e-commerce sales orders.

Which three actions should you perform in sequence? To answer, move the appropriate actions from the list of actions to the answer area and arrange them in the correct order.

Select and Place:

Actions

Run the channel transactions Distribution job.

Run the Synchronize orders job.

View the orders by using the Store transactions inquiry.

Run the sales order Distribution job.

View the orders by using the Online store transactions inquiry.

Answer area

Correct Answer:

Actions

Run the sales order Distribution job.
View the orders by using the Online store transactions inquiry.

Answer area

Run the channel transactions Distribution job.
Run the Synchronize orders job.
View the orders by using the Store transactions inquiry.

Explanation:

Step 1: Run the channel transactions Distribution job.

Step 2: Run the Synchronize orders job.

Orders can be synchronized either by manually running the "Synchronize orders"-job or by creating a recurring batch job.

Step 3: View the orders by using a Store transaction inquiry.

For e-commerce channel orders, headquarters has information about the inventory transactions only after the transactions are sent to headquarters through the P-job and the order synchronization process is completed.

Note: Posting of online sales and payments

E commerce review recent sales order "store transactions" job

This procedure walks through configuring and running a recurrent batch job to create sales orders and payments for online store transactions.

Posting online sales and payments is a two-stage process.

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Pulling the online commerce transaction data in HQ. (Step 1)

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Synchronizing orders to create sales orders in HQ. (Step 2)

Pulling the online transaction data can be done either by manually running the P-job or by creating a recurrent batch job.

Reference: <https://docs.microsoft.com/en-us/dynamics365/commerce/tasks/posting-online-sales-payments>

QUESTION 2

You need to configure a solution to optimize the entry of customer reviews for the different review lengths. What should you do?

- A. Configure the maximum length of all reviews on the e-commerce site at the site level
- B. Create a text attribute for each review length and assign them to the product category attributes for the Commerce product hierarchy
- C. Create a text attribute for the maximum review length. Assign the attribute to each item where a review is requested
- D. Configure the maximum length of the reviews on the e-commerce site at the product level
- E. Create a reference attribute for each review length and assign them to each item where a review is required

Correct Answer: A

Reference: <https://docs.microsoft.com/en-us/dynamics365/commerce/configure-ratings-reviews>

QUESTION 3

DRAG DROP

A company uses Dynamics 365 Commerce.

There has been an increase in fraudulent sales orders over the past two months. When sales orders appear suspicious, they must be put on hold for analysis.

You need to configure the system to identify suspicious sales order information.

How should you configure the system? To answer, drag the appropriate components to the correct scenarios. Each component may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to

view content.

NOTE: Each correct selection is worth one point.

Select and Place:

Components

Customer on hold

Static fraud data

Fraud rule

Sales order on hold

Answer Area

Scenario

a customer who has the phone number 99999999
orders in any currency where the quantity ordered is
greater than 3000 and truck is the delivery mode

Component

Correct Answer:

Components

Customer on hold

Sales order on hold

Answer Area

Scenario

a customer who has the phone number 99999999
orders in any currency where the quantity ordered is
greater than 3000 and truck is the delivery mode

Component

Static fraud data

Fraud rule

Explanation:

Box 1: Static fraud data

Static fraud data uses a specific value, such as a phone number that has been put on a list of blocked numbers or an email address that has been flagged because it's known to have been used for previous fraudulent transactions.

Box 2: Fraud rule

Fraud rules consist of user-defined variables and the conditions that are defined for those variables.

To create rules, go to Retail and Commerce > Channel setup > Call center setup > Fraud > Rules. Fraud rules let a company configure a more complex rule set that can include AND or OR statements to evaluate multiple conditions. For

example, a user wants all orders for customers who belong to a specific customer group and who ordered a specific product to be put on hold for fraud review. In this case, conditions to validate the customer and products are defined on the

Rules page, and an AND condition is used. An order is then put on hold only if both conditions are true, and if the score value that is assigned to this rule, plus the score value of any other rules that the order matches, causes the order's total

fraud score to exceed the Minimum score value that is defined on the Call center parameters page.

Reference: <https://docs.microsoft.com/en-us/dynamics365/commerce/set-up-fraud-alerts>

QUESTION 4

A company uses Dynamics 365 to manage retail stores.

You create the following workers. Both workers use Cloud POS and Modern POS applications:

Worker	Requirements
Store associate	This worker must be able to perform POS daily operations but must not be able to activate devices
Retail IT regression tester	This worker must be able to validate and activate devices and be able to perform POS daily operations

You add both users to one POS permission group.

You need to configure the system to meet the requirements.

Which three actions should you perform? Each correct answer presents part of the solution.

NOTE: Each correct selection is worth one point.

- A. Create one device for CPOS and one device for MPOS. Assign one register to each device
- B. Associate an existing identity with the Store Associate worker and run the Staff and Registers job
- C. Override the POS permissions group and grant permission to manage devices
- D. Associate an existing identity for the Retail IT regression tester worker and run the Staff and Registers job
- E. For both devices, select a package name for Register package

Correct Answer: ACD

QUESTION 5

A company plans to set up a multi-tier loyalty program.

Customers must advance from one loyalty tier to another based on the number of purchases that are made.

You configure all processing batch jobs. You need to complete the configuration.

Solution: Configure loyalty cards that have defined loyalty programs.

Does the solution meet the goal?

- A. Yes
- B. No

Correct Answer: B

Reference: <https://docs.microsoft.com/en-us/dynamics365/commerce/set-up-customer-loyalty-program>

QUESTION 6

Your company has a Dynamics 365 Finance environment that includes the use of Lifecycle Services (LCS). You want to make sure that you are able to use Business Process Modeler (BPM) in the environment. Which of the following is TRUE with regards to using BPM?

- A. As a minimum, you need Microsoft Office 2010 and a Microsoft Azure DevOps project.
- B. As a minimum, you need Microsoft Office 2019 and a Microsoft Azure DevOps project.
- C. As a minimum, you need Microsoft Office 2010 and Dynamics 365 Project Service Automation.
- D. As a minimum, you need Microsoft Office 2019 and Dynamics 365 Project Service Automation.

Correct Answer: A

Reference:

<https://docs.microsoft.com/en-us/dynamics365/unified-operations/dev-itpro/lifecycle-services/bpm-overview>

QUESTION 7

You need to resolve the product search issue.

What are the two possible ways to achieve the goal? Each correct answer presents a complete solution.

NOTE: Each correct selection is worth one point.

- A. Create a new product lifecycle state. Assign the old products to the lifecycle state.
- B. Configure old products to be blocked at register.
- C. Stop released products for the sales process in Default Order settings.
- D. Assign the old products to a new product category. Add the category to the retail assortment as an exclusion line.

Correct Answer: AB

Issue: Product searches

Stores report that it is difficult to search for products on the point of sale (POS). When users perform searches, many old products appear in search results. These products may have similar names to current products.

A: As an engineering product goes through its lifecycle, it's important that you be able to control which transactions are allowed for each lifecycle state. For example, products that aren't yet in a mature state should not be put on a sales order. Alternatively, if a product is reaching its end-of-life state, you might want to control the inflow of that product.

B: Under the Blocking area select the Blocked at register check box to block the products assigned to a category from being sold at POS terminals.

Reference: <https://docs.microsoft.com/en-us/dynamics365/supply-chain/engineering-change-management/product->

QUESTION 8

Your company has a Lifecycle Services (LCS) project for which you are the owner. The LCS project will be used to install a Dynamics 365 for Finance and Operations environment.

Testers must have the ability to document procedures that become business processes and test plans.

You want to make sure that the system is configured to produce User Acceptance Testing (UAT) test plans.

Which of the following actions should you take FIRST?

- A. Create business process libraries in the LCS project.
- B. Enable Azure DevOps sync.
- C. Configure Azure DevOps for the LCS project.
- D. Configure system administrator help parameters to the LCS project.
- E. Enable Sync test cases.

Correct Answer: A

QUESTION 9

Your role of Systems Administrator includes the management of your company's Microsoft Dynamics 365 Finance system.

The Finance Manager asks you to create a custom financial report. You plan to use Report Designer to configure the report.

You need to identify the report components and their purposes.

Which component defines the descriptive lines (for example, salaries or sales) on a report?

- A. Row definition
- B. Column definition
- C. Reporting tree definition
- D. Report definition

Correct Answer: A

QUESTION 10

A company uses Dynamics 365 Commerce. The company provides special discounts for customers who are employees of partner companies.

Cashiers apply discounts to selling prices for items one-by-one based on the product category of the item.

You need to ensure that the POS will automatically apply the discount.

Which feature should you implement?

- A. Loyalty cards
- B. Affiliation
- C. Customer groups
- D. Trade agreements
- E. Assortments

Correct Answer: B

A discount must have at least one price group. A discount that doesn't have a price group will never be applied to a transaction.

Price groups are at the heart of price and discount management in Commerce. Price groups are used to assign prices and discounts to Commerce entities (that is, channels, catalogs, affiliations, and loyalty programs).

If you want to apply customer-specific prices, we recommend that you not set price groups directly on the customer. Instead, you should use affiliations.

Note: Affiliations

The general definition of an affiliation is a link to or association with a group. In Commerce, affiliations are groups of customers. Affiliations are a much more flexible tool for customer pricing and discounts than the core Microsoft Dynamics 365

concept of customer groups and discount groups. First, an affiliation can be used for both prices and discounts, whereas non-retail pricing has a different group for each type of discount and price. Next, a customer can belong to multiple

affiliations but can belong to only one non-retail pricing group of each type. Finally, although affiliations can be set up so that they are linked to a customer, they don't have to be. An ad-hoc affiliation can be used for anonymous customers at

the POS. A typical example of an anonymous affiliation discount is a senior or student discount, where a customer can receive a discount just by showing a group membership card.

Although affiliations are most often associated with discounts, you can also use them to set differential pricing.

Incorrect:

Not A: You can set up your loyalty program so that they include the following options.

Set up multiple types of rewards that you offer in your loyalty programs, and track participation in your loyalty programs.

Set up loyalty programs that represent the different reward incentives that you offer. You can include loyalty program

tiers to offer greater incentives and rewards to customers who shop more frequently or spend more money in your stores.

Etc.

Not C: Customer Groups are used for categorizing your customers (generally for financial reasons). There are a few defaults that can be set on the customer group which would flow to each customer that was created within the group. These

defaults are:

Terms of Payment

Time between invoice due date and actual payment (for forecasting cash flow)

Write-off reason

Sales tax group

Not E: Dynamics 365 Commerce provides assortments that let you manage product availability across channels. Assortments determine which products are available at specific stores and during a specific period.

Reference: <https://docs.microsoft.com/en-us/dynamics365/commerce/price-management>

QUESTION 11

You work as a Financial Consultant. You have been hired by a company to manage the Microsoft Dynamics Finance 365 system.

You need to configure a journal to use for vendor invoices.

You need to determine which journal type to use to post vendor invoices that have been approved to the appropriate ledger accounts.

Which journal type should you use?

- A. Vendor invoice pool
- B. Vendor invoice recording
- C. Approval
- D. Vendor disbursement

Correct Answer: C

QUESTION 12

Your role of Systems Administrator includes the management of your company's Microsoft Dynamics 365 Finance system.

You are configuring the methods of payment in the Accounts Receivable module.

You need to configure the system to perform validation while using a method of payment in a journal entry. The validation must ensure that the wire number is entered when an electronic payment is received.

Which of the following validation options should you select?

- A. Payment reference is mandatory
- B. Bank transaction type is mandatory
- C. Payment specification is mandatory
- D. Payment ID is mandatory
- E. Payment note is mandatory

Correct Answer: A