Vendor:HP

Exam Code:HPE0-V27

Exam Name:HPE Edge-to-Cloud Solutions

Version: Demo

QUESTION 1

Why might you recommend Proactive Care Advanced rather than Proactive Care?

A. The company wants reports that are tailored for them.

B. The company needs monitoring 24x7.

C. The company wants enhanced call handling.

D. The company needs a dedicated HPE Account Support Manager (ASM).

Correct Answer: D

QUESTION 2

What is one imperative for IT in order to support today\\'s new generation of apps and data?

A. IT must extend change management lifecycles to reduce risk.

B. IT must be able to scale quickly and seamlessly.

C. IT must expand the data center footprint.

D. IT must deploy IoT devices that support next-gen analytic workloads.

Correct Answer: D

QUESTION 3

What is the current impact of big data and Hadoop on enterprise data centers?

A. Hadoop is a new technology, and most enterprises are waiting to implement it until larger companies, such as Google, have demonstrated its effectiveness.

B. Most companies have successfully implemented Hadoop already; you will find the most promising opportunities in moving customers from Hadoop to online transactional databases.

C. Half of enterprise customers have implemented Hadoop, but most still experience issues, partially due to an infrastructure not designed to support big data.

D. Most companies have found that Hadoop is less effective for handling big data; they prefer open-source solutions such as SAP HANA.

Correct Answer: C

QUESTION 4

What has been a hallmark of HPE from the time it started?

A. innovative solutions

B. converged infrastructure

C. conventional paradigms

D. IT as a service

Correct Answer: A

QUESTION 5

What is one way today\\'s apps and data are different from the past?

A. They live on multiple platforms, from the data center, the cloud, and the network edge.

B. They are more likely to be coded with proprietary software languages.

C. They are consolidated in a centralized data center and typically accessed in one way.

D. They are not expanding as rapidly as they once were, but require more dedicated security.

Correct Answer: A

QUESTION 6

Which of the following is necessary when selecting the appropriate HPE and 3rd party products and services for a traditional solution?

A. Designing the solution based on customer requirements

B. Validating the customer requirements

C. Architecting the solution

D. Documenting customer intent

Correct Answer: A

QUESTION 7

How should you discuss digital transformation with your customers?

A. Downplay the importance of digital transformation, since it is a trend that is not as relevant as it was a year ago.

B. Focus on the way public cloud solutions can speed delivery of services and applications.

C. Help them elevate digital transformation from an incubation project to a business imperative.

D. Explain that digital transformation is just a buzzword and that they should focus on the New Economy instead.

Correct Answer: B

QUESTION 8

What is one competitive advantage of an HPE Intelligent Workspace solution?

A. HPE holds more patents for location-based services technology than any other vendor.

B. HPE is the only company to deliver digital unified communications (UC) and collaboration solutions.

C. HPE provides an end-to-end solution and avoids partnering with application providers.

D. HPE has extensive experience with workplace productivity, platforms, andinfrastructure.

Correct Answer: D

QUESTION 9

What is one way to explain the benefits of HPE Synergy fluid resource pools to a customer?

A. Fluid resource pools support workload-specific processing, which optimizes task processing.

B. Fluid resource pools offer always-on data deduplication and compression.

C. Fluid resource pools liberate resources stranded in silos, which reduces over- provisioning and CAPEX.

D. Fluid resource pools enable developers to customize networking functions dynamically in real time.

Correct Answer: A

QUESTION 10

Which comment indicates a customer could benefit from an HPE Intelligent Workspace solution?

A. "We have implemented an open floor plan and collaboration tools but are not seeing the expected results."

B. "We want to enhance our mobile applications in order to provide special offers to our best customers."

C. "We are placing limits on the use of employees\\' personal devices in the workplace."

D. "We cannot keep up with the number of requests for guests to join our network."

Correct Answer: A

QUESTION 11

Which technology enables next-gen analytic applications to provide real-time results?

A. in-memory databases

B. just-in-time processing

C. hybrid cloud platforms

D. process-driven computing

Correct Answer: A

QUESTION 12

When validating that a final solution design meets updated customer requirements, which of the following is necessary?

A. Planning the solution design

B. Qualifying the customer requirements

C. Documenting customer intent

D. Selecting the right HPE and 3rd party products and services

Correct Answer: C