

100% Money Back
Guarantee

Vendor:HP

Exam Code:HPE0-P26

Exam Name:Configuring HPE GreenLake Solutions
Dumps

Version:Demo

QUESTION 1

Is this a way that HPE simplifies the HPE GreenLake sales process for partners?

Solution: The HPE Consumption Analytics Portal makes it easy for partners to register and track sales opportunities.

A. Yes

B. No

Correct Answer: B

QUESTION 2

Is this an HPE GreenLake use case?

Solution: A manufacturer expects little growth over the next eight quarters due to increased competition from other companies.

A. Yes

B. No

Correct Answer: B

QUESTION 3

You are helping guide your customer through the HPE GreenLake delivery process. Is this a factor that can push out the date when services will be up and running? Solution: The customer did not agree to billing for a partial month in the SOW.

A. Yes

B. No

Correct Answer: A

QUESTION 4

Does this challenge push customers to consumption-based IT?

Solution: The need to create strict guidelines for using AI-based applications on the company network.

A. Yes

B. No

Correct Answer: B

QUESTION 5

Is this an HPE Financial Service that can help customers fund new investments, such as in HPE GreenLake?

Solution: The Compute as a Service template is designed to support a single, specialized workload such as genomics.

A. Yes

B. No

Correct Answer: B

QUESTION 6

Does HPE offer this service under the monitoring level of HPE Adaptive Management Services? Solution: health checks

A. Yes

B. No

Correct Answer: B

QUESTION 7

You are designing a custom HPE GreenLake solution and have created solution BOMs.

Is this the next step in the process?

Solution: Submit the BOMs and other supporting material to the assigned HPE Deal Owner.

A. Yes

B. No

Correct Answer: A

QUESTION 8

Is this a step in the Change Order Process?

Solution: HPE Delivery or the HPE partner identifies a need for growth.

A. Yes

B. No

Correct Answer: A

QUESTION 9

Is this statement true?

Solution: HPE GreenLake Quick Quote tool benefits outputs are more accurate than calculations from the Excel Business Case Tool.

A. Yes

B. No

Correct Answer: B

QUESTION 10

Is this a recommended way to create a start BOM for a custom HPE GreenLake solution? Solution: Include HPE Proactive Care services.

A. Yes

B. No

Correct Answer: B

QUESTION 11

Is this a correct statement about discounts for HPE GreenLake solutions? Solution: HPE applies significant discounts, which it determines internally.

A. Yes

B. No

Correct Answer: B

QUESTION 12

Is this a step in the Change Order Process?

Solution: HPE Delivery and the distributor create a growth BOM in OCA and send it to the HPE partner.

A. Yes

B. No

Correct Answer: B