

Exam : **HP2-B22**

Title : IPG Sales Fundamentals
v8.1

Version : Demo

1.What is a new trend in imaging and printing document workflow?

- A. printing booklets
- B. scan to email
- C. printing and then copying documents
- D. distributing hard copies of documents by hand

Answer: C

2.Which printing trend is the result of the increase in original digital content.?

- A. Fewer documents are being printed.
- B. Business is not concerned about printing costs.
- C. Documents are copied on paper and then distributed.
- D. Documents are distributed electronically and then printed.

Answer: D

3.What are accurate descriptions of a first impression in business? (Select two.)

- A. always positive
- B. easy to change
- C. difficult to change
- D. based upon detailed information
- E. made in the first 5 to 30 seconds

Answer: A,D

4.Which HP Color LaserJet advantage can be attributed to HP Color Sphere technology?

- A. superior reliability
- B. fastest first page out
- C. lowest cost per page
- D. highest rated print quality

Answer: D

5.What are the key printing technology trends?

- A. color, convergence and networking
- B. MFP, networking and AIO
- C. VOIP, color, copying
- D. digital fax, cluster print, AIO

Answer: B

6.What is one result of the availability of digital content?

- A. less need for paper documents
- B. a decrease in the amount of printing
- C. an increase in the amount of printing
- D. more printed material included in product packages

Answer: B

7.What are the three main reasons why customers print?

- A. habit, easy, cheap
- B. habit, color, media
- C. habit, communicate, legal
- D. habit, easy to file, easy to discard

Answer: C

8. How does the HP \$3.6 billion R&D investment benefit HP resellers?

- A. Accessories connect easily to HP devices.
- B. HP devices have the biggest display screens.
- C. Larger paper sizes are supported on HP devices.
- D. Products and solutions create customer demand.

Answer: D

9. Why has there been an increase in the use of color printing in business? (Select two.)

- A. Businesses are printing more pictures.
- B. It is cheaper than printing monochrome.
- C. Fewer monochrome printers are available.
- D. There are benefits of using color in documents.
- E. There have been reductions in the cost of color printing.

Answer: D,E

10. Which imaging and printing process is becoming less important because of digital content?

- A. printing
- B. stapling
- C. copying
- D. scanning

Answer: D

Trying our product !

- ★ **100%** Guaranteed Success
- ★ **100%** Money Back Guarantee
- ★ **365 Days** Free Update
- ★ **Instant Download** After Purchase
- ★ **24x7** Customer Support
- ★ Average **99.9%** Success Rate
- ★ More than **69,000** Satisfied Customers Worldwide
- ★ Multi-Platform capabilities - **Windows, Mac, Android, iPhone, iPod, iPad, Kindle**

Need Help

Please provide as much detail as possible so we can best assist you.

To update a previously submitted ticket:



 One Year Free Update <p>Free update is available within One Year after your purchase. After One Year, you will get 50% discounts for updating. And we are proud to boast a 24/7 efficient Customer Support system via Email.</p>	 Money Back Guarantee <p>To ensure that you are spending on quality products, we provide 100% money back guarantee for 30 days from the date of purchase.</p>	 Security & Privacy <p>We respect customer privacy. We use McAfee's security service to provide you with utmost security for your personal information & peace of mind.</p>
---	---	--

Guarantee & Policy | Privacy & Policy | Terms & Conditions

Any charges made through this site will appear as Global Simulators Limited.

All trademarks are the property of their respective owners.

Copyright © 2004-2014, All Rights Reserved.