

Vendor: SAP

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Exam Name: SAP Certified Application Associate - Order

Fulfillment with SAP ERP 6.0 EHP4

Version: Demo

The availability check (ATP) is carried out based on which of the following dates?

- A. The material availability date
- **B.** The transportation planning date
- C. The goods issue date
- **D.** The loading date

Answer: A Explanation:

QUESTION NO: 2

In the system, it is possible to have zero stock available and still receive a confirmed schedule line in the sales order. Which of the following states the reason for this confirmation?

- **A.** Stock will be taken from another delivery at the shipping point.
- **B.** The system automatically searches other plants for inventory and transfers this inventory to the plant with zero inventory in the sales order.
- **C.** The availability check that was carried out included a replenishment lead time in the scope of check.
- **D.** A stock transfer will be created by inventory management when you save the sales order.

Answer: C Explanation:

QUESTION NO: 3

During sales order processing, a user will be alerted when stock is not available for material entered in the sales order if the availability check was carried out. In which of the following ways will the user be alerted about this situation?

- **A.** An error message will appear on the status bar alerting the user to the situation.
- **B.** The schedule line will be marked and highlighted by the system.
- **C.** The availability control screen will be displayed.
- **D.** The incompletion log will display the unconfirmed schedule line as a missing field.

Answer: C Explanation:

Which of the following elements can directly influence whether an availability check will be performed? Note: There are 3 correct answers to this question.

- A. The schedule line category in the sales document
- B. The item category in the delivery document
- C. The check group in the material master
- D. The item category in the sales document
- E. The sales document type

Answer: A,B,C Explanation:

QUESTION NO: 5

Which of the following statements regarding material determination are correct? Note: There are 2 correct answers to this question.

- **A.** Condition tables must be defined in Customizing (IMG).
- **B.** The definition of the substitution reason determines whether a manual or an automatic substitution process should be used.
- **C.** The material determination procedure is assigned to a combination of sales areas, customer pricing procedures, and document pricing procedures.
- **D.** The relevant substitution reason is specified in the access sequence.

Answer: A,B Explanation:

QUESTION NO: 6

Which of the following statements regarding the free goods process is correct?

- A. Free goods with exclusive bonus quantity will always create a subitem.
- **B.** Free goods with inclusive bonus quantity will always take place without a subitem being generated.
- **C.** The free goods calculation rule only allows for whole unit free goods bonus increments.
- **D.** Free goods with exclusive bonus quantity must contain the same material for the ordered goods and the free goods.

Answer: A
Explanation:
QUESTION NO: 7
You want to restrict what materials a customer can order. What do you use to achieve this?
 A. Material group B. Assortment module C. Material listing D. Product hierarchy
Answer: C Explanation:
QUESTION NO: 8
The entry for the assignment of the incompleteness procedures to the sales document types contains the following information: Sales Type: OR Description: Standard Order Procedure: 11 Description: Sales Order Field: IC-dialog is flagged. Which of the following conclusions can you draw from this entry?
 A. Incomplete standard orders must be released in a dialog for further process steps. B. Procedure 11 specifies which fields in standard orders (header data) are checked for completeness and order type OR cannot be saved if any of the fields are incomplete. C. Incomplete standard orders can be saved after a warning message (dialog) appears. D. Incomplete standard orders can be saved.
Answer: B
Explanation:

Which of the following SAP NetWeaver components realizes cross-system application processes?

- A. SAP Exchange Infrastructure (SAP XI) / SAP Process Integration (SAP PI)
- **B.** SAP Master Data Management (SAP MDM)
- **C.** SAP Enterprise Portal (SAP EP)
- **D.** SAP Business Warehouse (SAP BW)

Answer: A Explanation:

QUESTION NO: 10

Which of the following SAP NetWeaver components ensures company-wide unification of data and information in heterogeneous IT environments?

- A. Business Warehouse
- B. Knowledge Management
- **C.** Enterprise Portal
- D. Master Data Management

Answer: D Explanation:

QUESTION NO: 11

Which of the following Service Desk features provides all the functions to analyze and monitor an entire SAP solution centrally?

- A. root cause analysis
- B. Implementation Roadmap
- C. SAP Notes
- D. SAP Solution Manager diagnostics

Answer: D Explanation:

QUESTION NO: 12

Which of the following is controlled by the configuration of the billing type?

- **A.** How account determination should take place.
- **B.** How the item category within the billing document will be determined.
- **C.** If a billing plan will be determined when using this billing type.
- **D.** If order related billing is supported when using this billing type.

Answer: A Explanation:

QUESTION NO: 13

Which of the following data elements represent standard split criteria in billing creation? Note: There are 3 correct answers to this question.

- A. Material group
- B. Billing date
- C. Terms of payment
- **D.** Payer
- E. Order reason

Answer: B,C,D Explanation:

QUESTION NO: 14

Which of the following statements regarding the processing of the billing due list are correct? Note: There are 3 correct answers to this question.

- **A.** The billing due list is used to process sales orders and deliveries that are due for billing.
- **B.** The billing due list is used for the periodic creation of billing documents.
- **C.** You can only use the billing due list to process documents due for billing on the same date.
- **D.** Only the general billing interface can be used for processing the billing due list.
- **E.** There are various selection criteria available for processing the billing due list, such as sold-to party, sales organization and shipping point.

Answer: A,B,E Explanation:

A customer is to be billed on the last day of the month, regardless of which day of the month the order and delivery are processed. Which of the following procedures will fulfill this requirement?

- **A.** Maintaining a customer-specific billing due list variant and scheduling a periodic job.
- **B.** Maintaining a factory calendar with a single date per month and assigning it to the customer master record of the payer.
- **C.** Maintaining a billing date profile and assigning it to the sales document type.
- **D.** Using the condition technique, assigning a billing date determination profile to the customer master record of the payer.

Answer: B Explanation:

QUESTION NO: 16

Which of the following statements regarding the cancellation of billing documents are correct? Note: There are 2 correct answers to this question.

- **A.** Billing documents created in a collective billing run cannot be reversed.
- **B.** When saving the cancellation document, the corresponding posting is automatically executed in Financial Accounting.
- **C.** The cancellation of a billing document leads to resetting the billing status of the originally billed delivery or sales order.
- **D.** When creating the cancellation document, it is possible to change the pricing conditions.

Answer: B,C Explanation:

QUESTION NO: 17

Which of the following statements regarding delivery-related billing are correct? Note: There are 3

correct answers to this question.

- **A.** The delivery-related billing relevance is set within the item category.
- **B.** A delivery-related billing process can be configured to allow billing without having completed post goods issue.
- **C.** In delivery-related billing, the billing type is proposed based on the configuration of the sales document type used.
- **D.** Within the sales order item, it is possible to change the billing relevance from order-related to delivery-related.
- **E.** The delivery-related billing relevance is set within the sales document type.

Answer: A,B,C Explanation:

QUESTION NO: 18

Your customers submit payment for open accounts receivables by referring to the sales order document number not the invoice number. Therefore, you maintain customization so that the sales document number is transferred as the reference number in the FI accounting document. Which of the following should you consider when transferring the sales order document number as a reference number to Financial Accounting (FI)?

- **A.** Using the sales order number as the reference number will lead to a posting block. Billing documents will have to be released for transfer to FI.
- **B.** Only order-related billing will be allowed when using the sales order number as a reference number for FI.
- **C.** Using the sales order number as a reference number could lead to an invoice split.
- **D.** The sales revenues will be posted to a different account in FI when using the sales order number as the reference number.

Answer: C Explanation:

QUESTION NO: 19

After saving the billing document, the subsequent message appears in the status bar: Document 90036111 saved (no accounting document generated). Which of the following are possible reasons for no accounting document being created? Note: There are 2 correct answers to this question.

- **A.** In the billing type used, there is a configured posting block. Therefore, the blocked billing document has to be released.
- **B.** The account determination cannot determine an account, or determines an account that cannot be posted to automatically.
- **C.** The reference number and assignment number differ and therefore accounting documents cannot be generated.
- **D.** A posting block was set for the billing document type. This prevents the creation of the FI accounting documents. However, controlling documents were generated.

Answer: A,B Explanation:

QUESTION NO: 20

In addition to the external balance sheet, you want to create an internal balance sheet according to further criteria - in particular relating to divisions. Which of the following approaches fulfills this requirement?

- A. Creating business areas and direct assignment to company codes
- **B.** Creating business areas and assignment rules for the business area determination
- **C.** Creating business areas and usage of condition techniques for determination logic
- D. Creating an additional company code that is flagged as relevant for the internal balance sheet

Answer: B Explanation:

QUESTION NO: 21

Your finance team wants sales revenues for customers of affiliated companies to be posted to a different sales revenue account on the General Ledger. Which of the following steps are required to allow this? Note: There are 3 correct answers to this question.

- **A.** Create an account condition master record for the customers of affiliated companies.
- **B.** Assign the affected sales revenue account to the key combination in Customizing that includes the account assignment group field.
- **C.** Assign the same predefined account assignment group to the customer master of all customers of affiliated companies.
- **D.** Assign an access that includes the account assignment group as a key field within the access sequence used for account determination.

E. Maintain the requested sales revenue account directly in the customer master record of the payer.

Answer: B,C,D Explanation:

QUESTION NO: 22

You have a rental contract with your customer and you want to invoice them an agreed amount each month for the rental item. How do you set up the system so that the item gets invoiced periodically by the collective billing run? Note: There are 2 correct answers to this question.

- **A.** Setting up date proposal maintenance in Customizing with the desired percentages of the amount to be invoiced periodically.
- **B.** Assigning an invoicing date calendar in the sales area data of the customer master.
- **C.** Maintaining a billing plan type for periodic billing.
- **D.** Assigning a billing plan type for periodic billing to the item category of the rental contract item.

Answer: C,D Explanation:

QUESTION NO: 23

Which of the following statements regarding transaction variants are correct? Note: There are 3 correct answers to this question.

- **A.** A transaction variant can input default values into data fields
- **B.** A transaction variant can have only one screen variant assigned to it.
- **C.** A transaction variant allows you to hide fields on a sales order type.
- D. A transaction variant can have a GuiXT variant assigned to it.
- **E.** A transaction variant can add new external fields into the sales document.

Answer: A,C,D Explanation:

Which of the following statements regarding the customer master account group are correct? Note: There are 3 correct answers to this question.

- **A.** Account group configuration allows you to hide fields in the account group.
- **B.** Account group configuration allows you to assign a text determination procedure to the account group.
- C. Account group configuration allows you to add new fields to the account group.
- **D.** Account group configuration allows for two number ranges per account group.
- **E.** Account group configuration allows you assign a partner determination procedure to the account group.

Answer: A,B,E Explanation:

QUESTION NO: 25

Which of the following statements relating to output processing are correct? Note: There are 2 correct answers to this question.

- **A.** If you want to include new document fields in an output, you must enhance the processing routines assigned to the output type.
- **B.** The access sequence of the output determination procedure defines which document data will be presented on the output presentation.
- **C.** Each output type can have only one transmission medium assigned.
- **D.** The allowable transmission mediums are assigned to the condition type in Customizing.

Answer: A,D Explanation:

QUESTION NO: 26

Which of the following parts of the text determination procedure is responsible for copying text from a source text object into another text type in another document?

- **A.** The access sequence
- B. The text determination procedure
- C. The condition table

D. The text type			
Answer: A			
Explanation:			

Which of the following statements about the customer master data are correct? Note: There are 2 correct answers to this question.

A. The customer master data is transferred to the sales order and cannot be changed there.

B. Address changes in the customer master affect existing documents in the system.

C. The customer master is subdivided into general data, company code data, sales area data, and plant data.

D. The customer master is created using an account group.

Answer: B,D Explanation:

QUESTION NO: 27

QUESTION NO: 28

In a sales order, which of the following information is derived from the sold-to party customer master? Note: There are 2 correct answers to this question.

A. The shipping conditions

B. The Incoterms

C. The invoice address

D. The payment terms

Answer: A,B Explanation:

QUESTION NO: 29

Which of the following criteria influence picking location determination? Note: There are 3 correct

answers to this question.

- A. The Shipping Point
- B. The customer material number
- C. The route
- D. Storage Conditions
- E. The plant

Answer: A,D,E Explanation:

QUESTION NO: 30

In which of the following master records can partial delivery agreements be stored? Note: There are 2 correct answers to this question.

- A. Customer material info record
- B. In the material master record
- C. In the customer master record
- D. Condition master record
- E. Work center master record

Answer: A,C Explanation:

QUESTION NO: 31

Which of the following statements regarding the material master data are correct? Note: There are 2 correct answers to this question.

- **A.** If a delivering plant is defined in the sales data of the material master, this is transferred to a corresponding sales document item and can no longer be changed.
- **B.** The sales views of the material master data can be maintained for various sales organization and distribution channel combinations.
- **C.** The control tool for the material master is the material type. It needs to be selected whenever you create a new material master record.
- **D.** The following information in a sales order is derived from the material master: the material group, the weight, the item category.

Answer: B,C Explanation:

QUESTION NO: 32

Which of the following statements relating to delivery and transportation scheduling are correct? Note: There are 2 correct answers to this question.

- **A.** The delivery and transportation dates determined in the order are visible at header level.
- **B.** The transportation lead time, pick/pack time, loading time and transit time are taken into account for delivery and transportation scheduling.
- **C.** When the requested delivery date cannot be confirmed by the backward scheduling, the order can still be saved.
- **D.** On the calculated post goods issue date, the material requirements of the item are transferred to the material requirement planning.

Answer: B,C Explanation:

QUESTION NO: 33

In sales documents, the delivery and transportation activities can be scheduled automatically. Analyze the results of the scheduling provided in the following delivery and transportation dates example: Delivery date: June 8, 2010 Goods issue date: June 7, 2010 Loading date: June 4, 2010 Material availability date: June 3, 2010. Which of the following pieces information can you determine from the scheduling results?

- **A.** June 8, 2010 is the requirement date transferred to the material requirement planning.
- **B.** On June 3, 2010, the delivery document will show on the delivery due list.
- **C.** A loading time of 1 day can be expected.
- **D.** The availability check is performed for June 7, 2010.

Answer: B Explanation:

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