

**100%** Money Back  
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**Vendor:**Cisco

**Exam Code:**700-751

**Exam Name:**Cisco SMB Product and Positioning  
Technical Overview

**Version:**Demo

### QUESTION 1

What are two main reasons for deploying small-medium Wi-Fi solutions? (Choose two.)

- A. Obtain enterprise-class solution features at the SMB price
- B. Simplify deployment for organizations with limited IT staff
- C. Need to identify potentially malicious rogue devices or users
- D. Provide single pane of glass for routing and switching
- E. Separate guest traffic from production traffic at reasonable OpEx.

Correct Answer: AE

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### QUESTION 2

Which two statements regarding Cisco's wireless product offerings are true? (Choose two.)

- A. The Aironet 3800 is geared for the small and medium-size business, especially teleworkers.
- B. The portfolio of wireless solutions can meet the size of the network and customer requirements.
- C. The Cisco Wireless portfolio was built to support on-premises enterprise and business class solutions only.
- D. Wireless solutions are the same for on-premises enterprise and business class customers.
- E. Cisco Meraki's MR 30H and MR 33 are 802.11AC access point with dedicated security.

Correct Answer: AE

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### QUESTION 3

Which two tools allow administrator to maximize the security of their Dashboard management accounts? (Choose two.)

- A. Captcha challenge-response tests
- B. Local (direct) access only policies
- C. Role-based administration
- D. Biometric authentication
- E. Two-factor authentication

Correct Answer: CE

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### QUESTION 4

What is the key architectural component that allows Cisco Meraki's data centers to be fully HIPAA and PCI compliant?

- A. Layer 7 application fingerprinting
- B. Controller and server-free design
- C. Out-of-band control plane
- D. Non-existent command line interface

Correct Answer: C

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#### QUESTION 5

Which device belongs to Business Class Cisco On-Premise Switching Solutions?

- A. Cisco Meraki MS 225
- B. Cisco Meraki MS 250/350
- C. Cisco Catalyst 2960-L
- D. Cisco 350X/550X

Correct Answer: C

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#### QUESTION 6

Which two are Cisco recommended controller options for deployment of up to 150 AP's? (Choose two.)

- A. Cisco 8540 WLC
- B. Cisco 3504 WLC
- C. Cisco 5508 WLC
- D. Cisco 5520 WLC
- E. Cisco mobility Express

Correct Answer: BE

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#### QUESTION 7

What is the interface used to access the Cisco Meraki Dashboard?

- A. Cisco IOS command line interface (CLI)
- B. Secure Shell (SSH)
- C. Web browser

D. Terminal (mac) or Command Prompt (Windows)

Correct Answer: C

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#### **QUESTION 8**

Which are two hyperFlex architectural differentiators? (Choose two.)

- A. Cisco Fabric Computing
- B. Simplified Policy Based Management
- C. Next Gen Consolidated Data platform
- D. Pre-integrated UCS Rack and Blades +Cisco HX Data Platform
- E. High density form factor

Correct Answer: BD

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#### **QUESTION 9**

Which two services are provided by the Cisco 800 series ISR routers? (Choose two.)

- A. 100% centralized cloud management
- B. Secure remote collaboration
- C. Built-in SD-WAN
- D. Extending voice to small office and teleworker
- E. Unified Threat Management

Correct Answer: BD

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#### **QUESTION 10**

Which two functions are provided by Scale out / compute intensive applications C4200 and C125 M5? (Choose two.)

- A. Distributed databases
- B. Microprocessor design
- C. Cloud computing
- D. AI/ML with dense GPUs
- E. Low-frequency trading transactions

Correct Answer: AB

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**QUESTION 11**

Which two statements proves that Cisco USC C125 M5 rack server node provides more performance? (Choose two.)

- A. 188% more cores per rack than our most dense rack servers
- B. 20% more cores per rack than our most dense rack servers
- C. 20% more storage per rack than our most dense rack servers
- D. 50% more servers per rack than our most dense rack servers
- E. 128% more cores per rack than our most dense rack servers

Correct Answer: BE

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**QUESTION 12**

What are two ways that MX security appliances achieve automatic failover and high availability? (Choose two.)

- A. Always on (availability groups)
- B. Survivable Remote Site Technology (SRST)
- C. Warm spare (using VRRP)
- D. Redundant gateways (using HSRP)
- E. Dual redundant uplink support (multiple ISPs)

Correct Answer: CE