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**Vendor:**Cisco

**Exam Code:**700-265

**Exam Name:**Cisco Advanced Security Architecture for  
Account Managers

**Version:**Demo

**QUESTION 1**

Which component of Cisco Stealthwatch uses sophisticated security analytics to accelerate threat response time?

- A. network control
- B. investigation
- C. threat protection
- D. anomaly detection
- E. granular visibility

Correct Answer: B

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**QUESTION 2**

Which customer cost saver leverages current infrastructures without buying new appliances and avoids lengthy customizations?

- A. faster integration
- B. fewer resources to manage
- C. flexible licensing
- D. less time scoping a breach

Correct Answer: C

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**QUESTION 3**

Which three options are attack vectors of the threat-centric defense? (Choose three.)

- A. Linux OS
- B. email
- C. web
- D. cloud apps
- E. DNS security
- F. voicemail

Correct Answer: BCD

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**QUESTION 4**

Which two options are features of Cisco Enterprise License Agreements? (Choose two.)

- A. limited consumption models
- B. up-front pricing
- C. one agreement for each part of the business
- D. unforeseen costs and fees down the road
- E. organic growth up to 20%
- F. short-term lifespan under 1 year

Correct Answer: BE

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**QUESTION 5**

Which option describes how partners can help customers using their unique relationship with Cisco award-winning resources and support?

- A. Be the first to receive new innovations
- B. Take advantage of incentives programs
- C. Access 24-hour support around the world
- D. Earn higher margins on each deal sold

Correct Answer: C

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**QUESTION 6**

Which two options are benefits of the web threat-centric solution? (Choose two.)

- A. malware blocking with AMP
- B. data loss prevention with NGFW
- C. rogue web filtering protection through CTA
- D. policy driver URL filtering
- E. email encryption with CRES

Correct Answer: AC

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**QUESTION 7**

Which Cisco business values are demonstrated by scalable solution and network adaptability?

- A. Cost effectiveness
- B. Protection
- C. Control
- D. Flexibility
- E. Completeness

Correct Answer: D

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### QUESTION 8

In addition to protection, control, and flexibility, which two business values are included in Cisco value propositions? (Choose two.)

- A. Support
- B. Completeness
- C. Cost effectiveness
- D. Scalability
- E. Integration

Correct Answer: BC

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### QUESTION 9

Which three options are products and benefits of the mobile threat-centric solution? (Choose three.)

- A. enforced device security policies with Meraki
- B. CRD and Network Analytics
- C. enhanced access and usage control with ISE
- D. AnyConnect
- E. URL filtering
- F. secure off-network connection with Stealthwatch

Correct Answer: BCD

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### QUESTION 10

Which three options must a customer look for when choosing a security solution provider? (Choose three.)

- A. delivers better partner and customer support
- B. offers more than just niche products
- C. is committed to security
- D. generates higher margins on each sale
- E. provides solutions at the lowest cost
- F. prioritizes one security solution above all else
- G. creates new market opportunities

Correct Answer: ABC

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#### QUESTION 11

Which two actions must partners do during the asset management phase of the software lifecycle? (Choose two.)

- A. Create deep analytics and customized reports about license optimization.
- B. Develop a new strategy based on expected needs.
- C. Track utilization rates to understand current license efficacy
- D. Help customers understand how new infrastructure is superior.
- E. Offer activation services.

Correct Answer: AC

Explanation: <https://www.cisco.com/c/en/us/services/technical/asset-management.html#~:stickynav=2>

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#### QUESTION 12

Which two attack vectors are protected by cloud app security? (Choose two.)

- A. mobile
- B. cloud apps
- C. voicemail
- D. email
- E. campus and branch

Correct Answer: AD



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