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Vendor: Cisco

Exam Code: 650-292

Exam Name: TelePresence Video Sales Specialist for
Express Exam

Version: Demo

QUESTION NO: 1

What is a benefit of the Cisco TelePresence Interoperability Protocol?

Select exactly 1 answer(s) from the following:

- A. It allows SIP and H.323 to function interchangeably.
- B. It allows direct interoperability between CTS and non-CTS devices.
- C. It allows for secure traversal of the firewall.
- D. It provides for high-definition video, unlike other protocols that only support standard definition.

Answer: C

Explanation:

QUESTION NO: 2

Which endpoint offers a camera that can also be used as a document camera?

- A. Profile 42
- B. EX90
- C. E20
- D. C20

Answer: B

Explanation:

QUESTION NO: 3

To provide fire wall traversal, which components are needed? Select exactly 1 answer(s) from the following:

- A. 2 CiscoTelePresenceVideo Communication Server Expressways
- B. 1 CiscoTelePresenceVideo Communication Server Control and 2 CiscoTelePresenceVideo Communication Server Expressways
- C. 1 CiscoTelePresenceVideo Communication Server Control and 1 CiscoTelePresenceVideo Communication Server Expressway
- D. 2 CiscoTelePresenceVideo Communication Server Controls

Answer: C

Explanation:

QUESTION NO: 4

When we talk about selling along the immersive curve, what do we mean?

Select exactly 1 answer(s) from the following:

- A. to recognize that the business use-case determines immersive needs, and that immersive needs will determine the product selection
- B. to talk about immersive applications but move the customer to cheaper solutions
- C. to place point-to-point video conferencing at the center of collaboration architecture
- D. to decide for the customer which product is best

Answer: A

Explanation:

QUESTION NO: 5

Which of these is a key feature of the Cisco MXE 5600 Series?

Select exactly 1 answer(s) from the following:

- A. increased number of ports to connect to end points
- B. secure fire wall traversal
- C. support one button to push scheduled meetings
- D. support for multi-screen experience

Answer: D

Explanation:

QUESTION NO: 6

On a bridged C3II that is hosted by a Cisco TelePresence MCU, each participant can enable Far End Camera Control and change the screen view without affecting others. What is this feature called? Select exactly 1 answer(s) from the following:

- A. ConferenceMe
- B. MeetMe
- C. Advanced Layouts
- D. Individual Transcoding

Answer: C

Explanation:

QUESTION NO: 7

How many concurrent local or nontraversal calls can a Cisco TelePresenceVideo Communication Server handle? Select 1 answer(s) from the following:

- A. 1000
- B. 500
- C. 100
- D. 1900

Answer: B

Explanation:

QUESTION NO: 8

Many small organizations with existing standard-definition video environments are looking for a seamless transition to high-definition video. Which would be the ideal Cisco TelePresence bridge? Select exactly 1 answer(s) from the following:

- A. CiscoTelePresenceMCU 4500Series
- B. CiscoTelePresenceMCU 4501Series
- C. CiscoTelePresenceMSE 8000Series
- D. CiscoTelePresenceMCU 4200Series

Answer: B

Explanation:

QUESTION NO: 9

How many video and audio inputs are supported by the Cisco TelePresence 1700 MXP built-inbridge? Select exactly 1 answer(s) from the following:

- A. 2 video + 2 audio
- B. 6 video + 5 audio
- C. 4 video + 3 audio
- D. 2 video + 1 audio

Answer: D

Explanation:

QUESTION NO: 10

Which two advantages does the Media Experience Engine have over other solution?

Select exactly 2 answer(s) from the following:

- A. three-screen to three-screen interoperability
- B. supports Cisco WebEx One-Touch
- C. upscaling from CIF to 720p resolution
- D. media encryption
- E. in-meeting recording

Answer: B,E

Explanation:

QUESTION NO: 11

What is the promise of Cisco TelePresence? Select exactly 1 answer(s) from the following:

- A. collaboration, technology, and reliability
- B. collaboration, simplicity, and HD
- C. quality, simplicity, and reliability
- D. high tech, complex, and HD

Answer: C

Explanation:

QUESTION NO: 12

The Video Compositor tool works with which endpoint? Select exactly 1 answer(s) from the following:

- A. C60 and C20
- B. E20 and C40
- C. C40 and EX90
- D. C90 and C60

Answer: D

Explanation:

QUESTION NO: 13

What type of meetings does the MXE 5600 support?

Select exactly 1 answer(s) from the following:

- A. Multipoint only
- B. Point to Point and multipoint
- C. Point to Point only
- D. Streaming

Answer: B

Explanation:

QUESTION NO: 14

Which feature is not provided by the CiscoTelePresenceVideo Communication Server?

Select exactly 1 answer(s) from the following:

- A. bandwidth management
- B. quality of service
- C. Aliasing
- D. SIP registration

Answer: B

Explanation:

QUESTION NO: 15

What is the maximum number of Cisco TelePresence Video Communication Servers that can be clustered? Select exactly 1 answer(s) from the following:

- A. 2
- B. 8
- C. 6
- D. 4

Answer: C

Explanation:

QUESTION NO: 16

Which infrastructure products are required to use Movi?

Select exactly 1 answer(s) from the following:

- A. CiscoTelePresenceVideo Communication Server and CiscoTelePresenceIP Gateway.
- B. CiscoTelePresenceVideo Communication Server Control and Cisco TelePresence Video Communication Server Expressway.
- C. CiscoTelePresenceVideo Communication Server and CiscoTelePresenceManagement Suite.
- D. CiscoTelePresenceManagement Suite and the CiscoTelePresenceMSE8000Series.

Answer: C

Explanation:

QUESTION NO: 17

What two are key selling features of the Cisco TelePresence solution? (Choose two)

- A. scalable solution
- B. adds significant more storage to existing application
- C. standards-based solution
- D. offloads services to the cloud
- E. high-latency solution

Answer: A,C

Explanation:

QUESTION NO: 18

What is a primary business driver of the CiscoTelePresencesolution?

Select exactly 1 answer(s) from the following:

- A. provides a rich video experience that uses the latest in high-definition resources
- B. replaces a customer solution that was not based on a Cisco collaboration
- C. provides the highest security possible
- D. Improves the way people communicate and collaborate

Answer: D

Explanation:

QUESTION NO: 19

When developing an inter oper ability solution to allow for high-definition video, which Cisco product would you use? Select exactly 1 answer(s) from the following:

- A. Cisco Unified Videoconferencing 3500 Series MCUs

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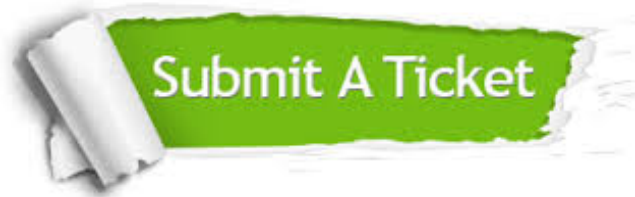
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