

Vendor:Oracle

Exam Code:120-436

Exam Name: Oracle CPQ Cloud Service 2016

Implementation Essentials

Version: Demo

QUESTION 1

Identify the object of the BigMachines Managed Package app that is used for initial setup and that allows you to make changes to integration preferences in Salesforce.

- A. BigMachines Quotes
- B. BigMachines Site Setup
- C. Filed Mapping
- D. BigMachines Commerce Process Setup

Correct Answer: A

QUESTION 2

What is a recommended approach to keep in mind when implementing the Commerce pricing function?

- A. Ensure that parts and prices are added in the part database.
- B. Ensure that the part database is indexed.
- C. Use data structures such as dictionaries to store line information that needs to be referenced later in the code. A hash is faster than looping each time.
- D. Ensure that Ajax is enabled.

Correct Answer: A

QUESTION 3

Which option is true about the BMQL statements in a library function?

- A. BMQL statements can query both user-created and system-defined data tables by using two separate queries.
- B. BMQL statements can query only system-defined data tables.
- C. BMQL statements can query both user-created and system-defined data tables by using a single query.
- D. BMQL statements can query only user-defined data tables.

Correct Answer: A

QUESTION 4

A new user group has been created in the development environment. Which approach would you use to migrate this new user group to the production environment?

- A. Migrate Commerce to the production environment.
- B. Migrate new user groups to the production environment.
- C. Manually create the new user groups in the production environment.
- D. Migrate the new users to the production environment.

Correct Answer: B

QUESTION 5

How can action buttons be hidden in Commerce?

- A. by using profiles and steps in Commerce
- B. by putting the action button bar on a hidden tab in Commerce
- C. by using Configuration hiding rules
- D. by using Commerce hiding rules

Correct Answer: C

QUESTION 6

Which access type is assigned to a user of a partner organization when it is created?

- A. SalesAgentAccess
- B. RestrictedAccess
- C. ChannelAgent
- D. FullAccess

Correct Answer: B

QUESTION 7

To add items (parts) to a configuration, Recommended Item rules are used. Which two statements are true when using Recommended Item rules?

A. If multiple Recommended Item rules recommend the same item (part), the item (part) price is picked from the rule that is last in the order.

B. If multiple Recommended Item rules return the same item (part), the quantity of the item (part) is a total of all quantities returned by each rule.

C. Recommended Item rules can show only the base prices defined in the customer specific module.

D. Recommended Item rules can return only the base price of an item (part) and cannot use dynamic prices based off data tables.

Correct Answer: AC

QUESTION 8

Which rule is used to hide menu options in a single-select configurable attribute?

A. Recommended Item rule

B. Hiding rule

C. Constraint rule

D. Pricing rule

E. Recommendation rule

Correct Answer: C

QUESTION 9

You have 50 000 quotes in your BigMachines site. Based on a new requirement that you received from your client, you have added a new line item attribute to the line item grid, which shows a customer-specific discount for the line item part,

fetched from a data table.

How would you update the existing quotes to show this discount value?

A. Create a new Commerce library function and pass a quote numbers as input.

B. Update the quotes manually.

C. Run a mass update all quotes.

D. The existing line items will get updated automatically.

Correct Answer: D

QUESTION 10

A customer maintains a high-volume data table, which holds the discounts that are applicable to products. The discount information is needed in various sections in the pricing function to calculate line item prices. It has been identified that the

data table queries to fetch the discounts are significantly degrading the performance of the Commerce pricing function.

Which option will improve performance?

A. indexing the Util library functions

B. performing one BMQL query for the data table, storing the results in dictionaries, retrieving the values from the dictionaries, and using them wherever needed

C. splitting the function into multiple Util library functions

D. splitting the function into multiple Commerce library functions

Correct Answer: B

QUESTION 11

Identify the data type that is returned by a BMQL statement.

A. String Array

B. String Dictionary

C. RecordSet

D. delimited string with field names and corresponding value pairs

Correct Answer: D

QUESTION 12

While configuring a product, which pricing is applied last on a given item (part) after it is added to a valid configuration?

A. Base Price from the parts database

B. List price from the PriceBook

C. Recommended Item Pricing

D. Attribute Value Pricing

Correct Answer: C

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